

MADE
PARTNERS



CAPABILITY
STATEMENT

If it's not quality,
it's not **MADE**.

MADEPARTNERS is a globally respected provider of Infrastructure Quality Services for complex projects.

Our team of Australian and international technical experts combined with our on-the-ground quality specialists' partner with private and government clients to mitigate risks and drive performance across the entire infrastructure lifecycle.

Our roots are in the provision of Quality Assurance and Quality Control services for complex heavy equipment manufactured in China. We have since diversified the range of services we offer, the industries in which we operate, and the regions where we are located.

We can now step into any stage of the asset quality lifecycle. By getting involved early in the procurement process, we help to avoid the common pitfalls with procurement by validating the business case, referencing industry standards and verifying alignment with the manufacturers capability.

Once the asset has been purchased, we deploy our quality management teams to measure technical compliance and

identify and remedy non-conformances before the asset leaves the factory.

Following the asset delivery, we help with commissioning, warranty management, maintenance performance, reliability improvement and asset disposal. MADE is with you every step of the way.

Due to our increased geographical footprint we now have team members providing infrastructure quality services in Australia, New Zealand, Malaysia, Vietnam, Indonesia, the USA, and Brazil as well as China.

We operate in multiple industry sectors from wagons to include, freight and passenger rollingstock mining and resources, construction, energy and defence.

Our team of technical quality experts look forward to working with you to achieve a successful project outcome.

PAUL BELCHER

CEO





COST EFFECTIVENESS

Having local people on the ground provides significant reduction in inspection cost and increased inspection coverage compared to flying expatriate teams into country of manufacture.



TECHNICAL EXPERTISE

Our in-house and externally trained onsite teams understand Australian and international compliance standards and are supported by offshore industry technical experts.



REMOTE INSPECTION

Sustainable, safe and cost effective, we use technology and our onsite teams to provide high quality daily, weekly and monthly reporting in English and livestreaming video.



PARTNERSHIP

We collaborate with you to understand your distinct requirements and devise customised strategies to support you. We have the experience to keep your procurement project on track.



QUALITY PERFORMANCE

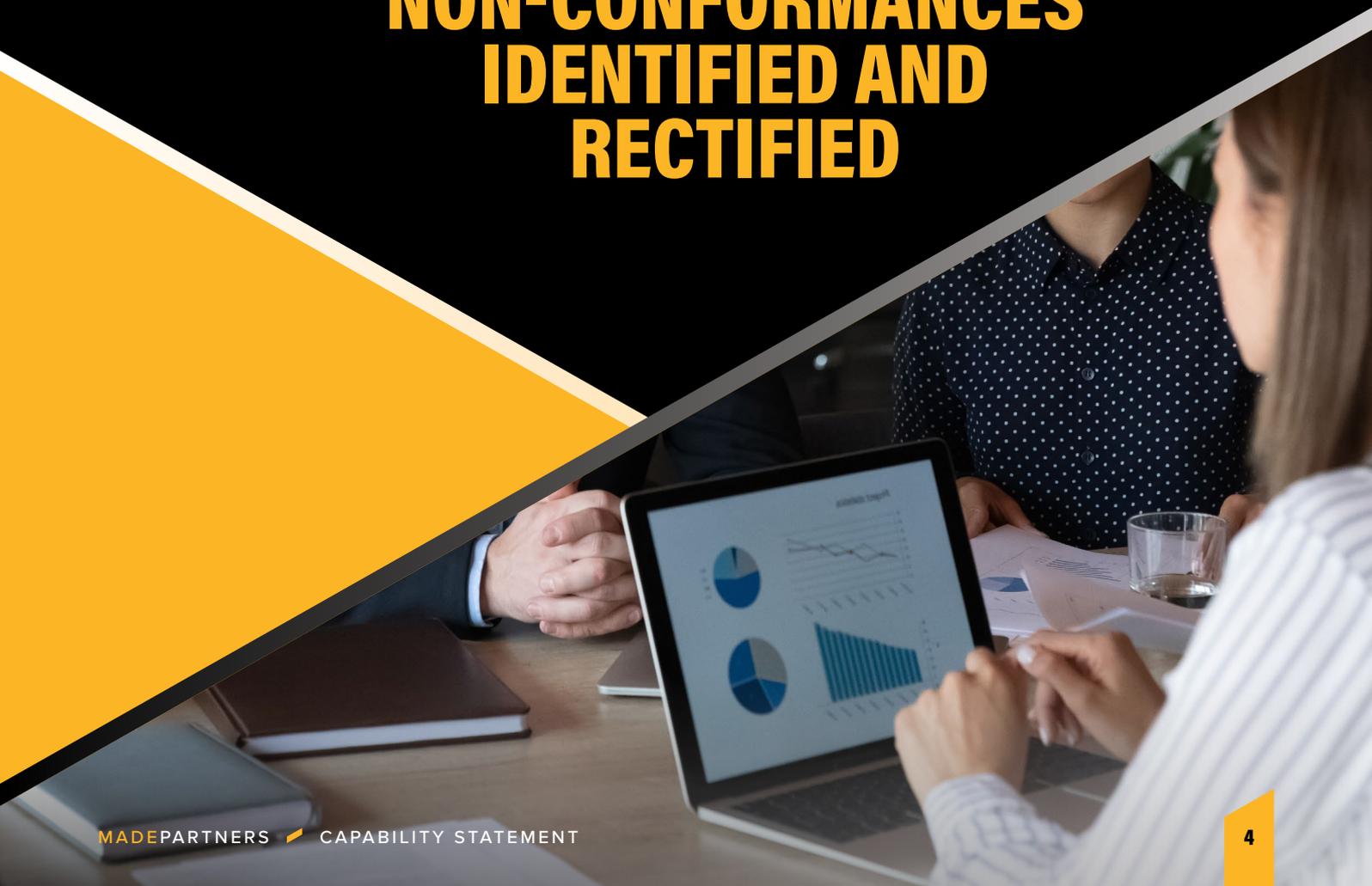
We measure quality, drive improvement performance and reduce risk by using our proven people to focus on technical compliance. Employing our established methodologies, we engage in close collaboration with our clients and their suppliers to resolve non conformances.

**AUD
1bn** OF ASSETS
DELIVERED
COMPLIANTLY

250 CLIENT
ENGAGEMENTS

7 GEOGRAPHICAL
LOCATIONS

150,000
NON-CONFORMANCES
IDENTIFIED AND
RECTIFIED



ASSET LIFECYCLE



SPECIFY	SELECT	MEASURE	IMPROVE	DELIVER	MAINTAIN & DISPOSE
Prepare Business Cases	Request for Information	Verify Design & Prototype Compliance	Non-conformances	Pre-shipping Inspection	Warranty Closeout Inspection Report
Prepare & Review Specifications	Request for Pricing	ITP Verification Matrix	Requests for Concession	Post Shipping Inspection	Measure & Improve Reliability
Specify Material, Welding & Coating Requirements	Factory Due Diligence	Audits, Inspections & Testing	Issue Resolution	Commissioning	Audit Maintenance Performance
Specify Testing Requirements	Supplier Pre-qualifications	QMS, Technical & ESG Audits	Continuous Improvement Strategies	Lessons Learnt / Project Synopsis	Asset Disposal
Specify Packing Requirements	Confirm Factory Understanding	Benchmarking & Gap Analysis	Training	Verify MDR's & Prepare Certificates of Readiness	





CLIENT ENGAGEMENTS

Driving Performance & Mitigating Risk

Rail, Resources, Energy & Infrastructure

With over 250 client engagements completed to date, here is a select sample to demonstrate our capability.

RAIL



PROJECT MANAGEMENT & QAQC OF LRV REBUILD FOR MTR

Client: UGL

Location: Dalian/Hong Kong

Key Services: Audits, Inspections & Testing

Scope: Inspection of the manufacturing of two new body shells for MTR Light Rail Vehicles (LRV's) that were damaged during operation in Hong Kong.

Approach and Achievements:

MadePartners assigned qualified professionals to carry out welding inspections to confirm compliance with Australian standards and MTR/UGL specifications. We were subsequently invited by UGL to become the project manager for the re-assembly of the LRV's onto the new body shells and commissioning to put them back into service.



QAQC & RAIL CERTIFICATION OF LOCOMOTIVES & WAGONS FOR BRC

Client: Bowen Rail Company

Location: USA/China

Key Services: Verify design & prototype compliance / Audits, Inspections & Testing

Scope: Provision of QAQC services for the design and manufacture of 14 Progress Rail locomotives in the USA and the prototype testing and series manufacture of 536 CRRC wagons in China.

Approach and Achievements: Use of MadePartners' Australian-based Independent Competent Person (ICP) to remotely carry out the verification of the locomotives and wagons in conjunction with our onsite QAQC teams streamlined the certification process with significant cost savings to the client.



BUSINESS CASE, BUYERS ADVOCATE, PROCUREMENT, QAQC & RELIABILITY IMPROVEMENT OF ROLLINGSTOCK FOR CARGILL

Client: Cargill

Location: Australia/China

Key Services: Pre-purchase / Purchase

Scope: Support decision to purchase rollingstock to control transport costs from farm to port.

Approach and Achievements: For the locomotives, our role included the preparation of a business case to justify their purchase, verifying the suitability of the identified second-hand locomotives, and development of maintenance plans. For the wagons, it included the development of a specification, obtaining requests for quotation, recommendation of the preferred tenderer and quality management.

RESOURCES



AUSTRALIAN BASED COMPLIANCE MANAGEMENT FOR HBT

Client: HBT

Location: Australia

Key Services: Supplier audits & MDR compliance

Scope: Provision of manpower to help HBT deal with the increase in Longwall and Power Roof Supports projects.

Approach and Achievements:

MadePartners assigned a part-time employee in Newcastle to manage the compliance of the Australian suppliers and collation of MDR books from China and Australian suppliers. This engagement was carried out on a part time basis saving the cost of a full-time employee and providing synergies with the onsite QAQC team in China.



FACTORY IMPROVEMENT OF MAGNETIC SEPARATOR FOR FMG

Client: Longi

Location: China

Key Services: Benchmarking & Gap Analysis / Continuous Improvement Strategies

Scope: Consultancy on improving the client's Quality Management System.

Approach and Achievements:

MadePartners was engaged by Longi after they won a contract from Fortescue Metals Group (FMG) for the supply of forty (40) Magnetic Separators to their Solomon mine. MadePartners increased the client's manufacturing quality from domestic level to an international level, which allowed the client to successfully deliver the Magnetic Separators to FMG.



QA/QC OF LONGWALL MINING EQUIPMENT FOR ANGLO AMERICAN

Client: Anglo American

Location: China

Key Services: ITP Verification Matrix / Non-conformances / Issue resolution

Scope: Provision of QAQC services during the manufacturing of three longwalls.

Approach and Achievements:

Three longwalls were to be manufactured by CBMJ in China for the Mooranbah, Grosvenor and Aquila mines. MadePartners provided QAQC services to verify compliance with the ITP's, identify non-conformances and verify remediation of the appointed non-conformances. Our services were particularly valuable as this project was carried out during Covid.

ENERGY & INFRASTRUCTURE



ISO9001 GAP ANALYSIS & BUSINESS IMPROVEMENT FOR PAC

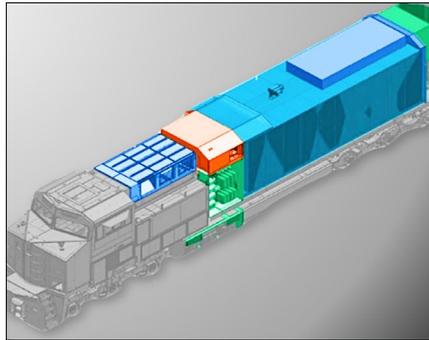
Client: PAC

Location: Australia

Key Services: Benchmarking & Gap Analysis / Continuous Improvement Strategies

Scope: Improvement of a Quality Management System (QMS).

Approach and Achievements: Process Automation & Controls (PAC) were ISO9001 certified but needed help to get the full benefit of their QMS. MadePartners carried out a gap analysis and established a plan to migrate their QMS from a generic system to one that drives continuous improvement. This is an ongoing project that continues to deliver value and improved outcomes to PAC.



PRE-AUDIT SUPPLIERS OF A GREEN ENERGY LOCOMOTIVE FOR AURIZON

Client: Aurizon

Location: China

Key Services: Supplier Audits & Benchmarking

Scope: Verification of multiple supplier pre-qualifications.

Approach and Achievements: MadePartners was engaged by Aurizon to verify the experience and capabilities of two Chinese suppliers to carry out the conversion of a prototype diesel-to-electric locomotive, called the Battery Electric Tender (BET) project. The supplier pre-audit verification was a key step to validate the project approval for trial.



QAQC OF FACADES FOR HONG KONG DISNEYLAND

Client: Chun Wo

Location: China

Key Services: Verify design & prototype compliance / Audits, Inspections & Testing

Scope: Verifying design & manufacture compliance.

Approach and Achievements:

Chun Wo engaged MadePartners to assist/ manage the design and manufacture compliance of facades for the Disneyland extension in Hong Kong. The work was outsourced to two factories in China. Our involvement ensured that the 22 modules would fit together when they arrived in Hong Kong, keeping the quality and adherence to the schedule.



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